





## Why are we here

- Limited effect at Government level
- Fragmented representation
- Constant funding problem
- Dedicated individuals overwhelmed by the demands of advocacy and effective representation
- Recreational fishers sector is losing important issues and status



### Where are we coming from

Began with a meeting with southern fishers in Dunedin in May 2009 which, in part, was triggered by the Ministry of Fisheries' restructuring and the implied consequent Fisheries disengagement with recreational stakeholders

Invited to speak at NZ Recreational Fishing Council AGM (July 2009)

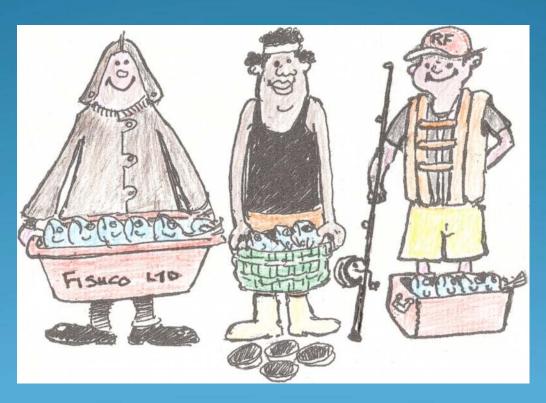
Challenged from this meeting to show the proposal is practical and given three months to report back to parties concerned

A report on progress presented to southern fishers, NZ Recreational Fishing Council members and other interested groups in Christchurch, October 2009

This meeting resolved that a presentation be made to all national organisations involved in marine recreational fishing in Auckland, March 2010



# A look down memory lane at marine recreational fishing!



1990 – Government managed and funded Top of the heap or at least "first among equals" Recreational, Commercial and Customary

## The harsh reality



2010 – Government "undermanaged and underfunded" Commercial and Customary – top of the heap Recreational – bottom of the heap (in fact out the bloody door)



### How did this happen?

Commercial & Maori got organised and moved to the top of the heap!

#### Commercial sector

- The QMS was introduced to manage commercial fishing
- Representative stakeholder companies have been set up for most commercial fisheries
- QMS administered by commercial
- Ministry now co-manages some fisheries with commercial sector

#### Maori

- Commercial –
   Settlement moved Maori into the business of fishing
- Customary –
   Fishing regulations for tangata whenua to manage customary fishing
   Taiapure and Mataitai to involve tangata whenua in managing fisheries in significant local areas

### Some of the costs

## Kawhai fund needs more money - please donate

Set netting banned from nearly all of NZ coastal fisheries areas

"Trial" Cockle harvesting approved in Dunedin Harbour despite huge opposition

Hectors Dolphin near extinction according to WWF

Forest and Bird propose huge Marine Reserve

Commercial receive huge increase in crayfish TACC plus an extended season

### Minister concerned over "fragmented" representation

Recreational catch too high says commercial – Spokesperson blames lack of fish on recreational fishing

As there is inadequate data regarding the recreational catch there will be no increase . . .



# What's been the overall cost?

**Cumulative loss of:** 

- Fishing areas
- Catch bag limits/increased size
- Fishing methods/associated species
- Status of recreational fishers/credibility with politicians

Input into fisheries management decisions compromised by:

- •No one representative body/ inability to get organised
- No funding
- •Inability to participate in MFish processes research/

harvest/management – conflict re allocation

•Inadequate data about recreational fishers & fishing

MFish & Government moving on:

MFish restructuring 2030 Vision



# What can we do about it? GET ORGANISED!

#### We need:

- One integrated body representing the interests of all marine recreational fishers recognised and mandated by Government
- The body needs to operate effectively for fishers at all levels (the grass roots, regional and national levels)
- ALL FISHERS need to be identified so that info and feedback for robust fisheries decisions in research planning, management, monitoring and compliance can be provided
- Sufficient and reliable funding for the body to function, canvass views and advocate for recreational fishing interests within the sector, with the agencies, Government and other organisations



# What will motivate and unify?

A shared vision or goal

To facilitate the provision of professional, full-time advocacy furthering and protecting the rights, aspirations and ability of recreational fishers to access a fair and sustainable share of "available fish in the water" at the highest levels of decision making re policy and regulation. Also to promote the involvement of recreational fishers in the management of their fishery, including representation at forums involving Maori and other stakeholders



# A brief look at similar organisations

There are several organisations with similar advocacy roles and structures and they are:-

- Fish and Game New Zealand
- Forest and Bird
- Federated Farmers of New Zealand
- World Wildlife Fund
- Greenpeace
- Forest and Game

Of these, only Fish and Game has statutory protection while the rest, excluding Federated Farmers, rely on voluntary membership and donations.



# So what can we take from these organisations?

#### **Features in common:**

- One representative body mandated by the wider group
- Regional and national structure
- Effective communication up and down from every level
- All members identified, flow of information, opportunity to be actively involved
- Sufficient and reliable funding



### So what are we proposing?

- A representative governing body elected by the fishers
- This "body" to be responsible for the appointment and management of a professional advocacy group tasked with presenting and advancing all fishing matters and interests relevant to recreational fishing
- This professional group to be the recognised advocate for recreational fishing concerns and initiatives from around the country
- Actively encourage existing groups to provide the current levels of input into fisheries management through the unified body



### And also to -

- Ensure that these concerns are advanced to the relevant Minister/Agencies fairly and forcefully.
- Liaise with all recreational fishing groups, regional and national forums and provide a conduit for all fishers to have their concerns addressed.
- Conduct dialogue with all other Stakeholders.
- The establishment of a reliable database of recreational fishers



# The benefits of fisher identification

- Communication to, from and between recreational fishers will finally be possible
- Fishers can be kept informed about their organisation, about issues and developments at the local, regional and national levels, about agency and political initiatives and those of other relevant organisations
- Fishers can be canvassed and provide their views about proposals and issues
- Fishers can feed information about their fishing areas, methods, species and harvest into a database that will allow the organisation to effectively advocate for recreational fisheries in the range of research and management processes conducted by Government regionally and nationally
- Such a database will be enormously valuable for all aspects of managing and monitoring recreational fisheries over time



## So just how many rec fishers are there?

100,000

Maybe 600,000

Could be 1,500,000

**Possibly 800,000** 

What about 900,000

The fact is . . . nobody really knows

## Reality check?

Obviously an organisation such as that proposed will require serious funding

Such funding will need to be

- Adequate
- Ongoing
- Secure

Let's look at the possibilities





With the help of "Bluey the Cod"

Courtesy of 'Pearly Al' Allison

## Funding Objectives

Sufficient and ongoing funding to support the proposed organisation and its objectives

Maximise benefits and opportunities for recreational Fishers

Establish a database of recreational fishers and fishing. This is a top priority as, at the moment, there is nothing which accurately indicates recreational activity and catch. Having such a database will provide enormous leverage in TAC setting and negotiations about allocations and provide very valuable information to Govt and agencies as well as giving fishers the opportunity to play a fundamental role in contributing to the

database itself

"Bluey says"

"Now pay attention you lot"

## Funding

**Targeted Sales Tax** 

Free Membership

**Dedicated Fuel Tax** 

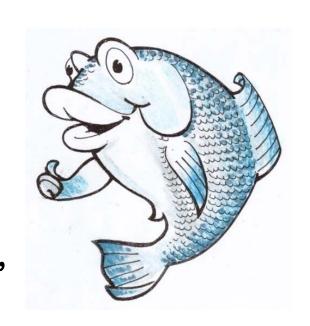
**Marine Industry Levy** 

**Government/MFish funding** 

**Self Funding** 

"Bluey says"

"Lets look at each one individually"



# Targeted Sales Tax

#### Pros:

Sufficient ongoing income if "ring fenced"

J. SNAG C? LT.O.

BAIT LURES MARINE STUFF

20% ON

ALL SALES!

No financial impact on Recreational Fishers?

#### Cons:

Already allocated?

Require legislation and be a cost to Government

Other Groups?

Separation difficulty

No Database

"Bluey says"

"Tax for the memories"

## Free Membership

#### Pros:

Little or no cost to fishers

**Benefits to members** 

**Voluntary membership** 

Provide a limited database

#### Cons:

Limited database

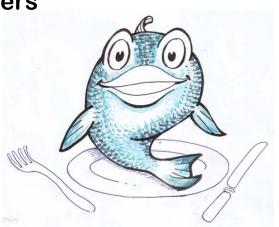
**Uptake? Both from fishers and advertisers** 

Continued high cost of regular funding

**Funding uncertainty** 

"Bluey says"

"There's no such thing as a free lunch"



### **Dedicated Fuel Tax**

#### Pros:

Would if "ring fenced" provide sufficient ongoing income

No financial impact on recreational fishers

#### Cons:

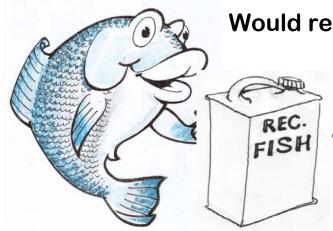
Some fuel tax already allocated?

Could open door to other groups

Difficulty in separation from farm, commercial etc.

**Costly to administer** 

Would require Legislation



"Bluey says"

"It looks like a bloody long queue"

## Marine Industry Levy

Pros:

Would provide sufficient income

Would be easy to target marine industries

Cons:

Difficult to administer unless NO exemptions

Levy would simply be passed on to consumers

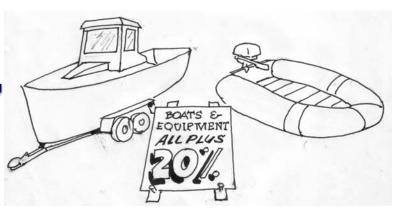
Administrative costs would impact on the marine retail sector

Other groups would demand the same

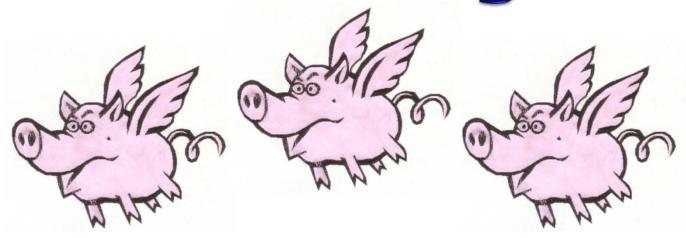
Would impact on fishers through increased prices

"Bluey says"

"Levy schlevy, it's just gonna cost us more"



## Government Or Agency Funding



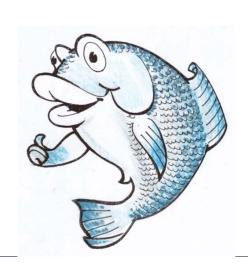
Not in the short, medium or long term horizon seen as a permanent long term option –

Although . . .

Some one-off funding for initial set-up may be available

"Bluey says"

"Tui anyone"



## Self Funding

#### Pros:

Adequate ongoing and secure funding

Simple to implement

**Exemptions decided by the body** 

Politically acceptable if initiative is from fishers themselves

**Minimal cost to Government** 

Fee kept to around \$20-30

**Excellent Database through "Smart" card membership system** 

#### Cons:

Does have an impact financially, albeit small, on fishers

An entrenched aversion by some to self funding

Will require legislation

Associated administration costs

Possible lack of compliance

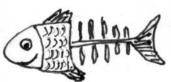
"Bluey says"

"Now that's a 'Smart' idea"



# Things you could buy with around \$20-30





1/2 a Fish

1/2 Bottle of Firewater



3 x Fishing Mags



Packet of Smokes



2 x Jugs of Suds



½ Can of Gas



5 x Burgers



## So much for the analysis, now for the story so far

Approach to possible mentors (ie Gareth Morgan)

Approach to George Benwell, Dean of the Business School Otago

University

**Meeting with Environment Southland** 

Meeting with Finance Minister and Deputy PM Bill English

Approach to "Smart" card suppliers -

Sonya McGill of ECARDZ Christchurch (ongoing communication)

Peter Neil of Red Crater Software Solutions

**Meeting with Eric Roy MP** 

Approach to VideoNZ & SIT regarding DVD production

Initial contact with Ngai Tahu

Progress report in Christchurch, October 2009



### Let's talk about the Smart Card

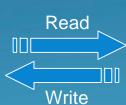
- Every fisher will be issued a membership card containing identification details
- The card is the cornerstone of the establishment of a comprehensive fisher database
- All data will be owned by the unified body
- The card can also be used for monitoring and research on a local, regional and national basis
- Other groups could have access to the data through password encryption
- The card is also a discount card and has the potential to be at no cost through normal purchasing over a year



### How the Recreational Fishing system works

2. Smart Card





3. Ruggerdized Reader



4. Data uploaded to PC on return to base



5. Secure link

1. Angler / Card holder





Data accessed via secure website





MFish

Recreational fishing



### How the Discount system works



1. Angler uses smart card at a participating retailer





2. Smart card is presented





3. Smart card is swiped through the retailers EFTPOS terminal



**Instant discount** 



4. Secure database

5. Reports issued to respective parties



## So where to from here

**Presentation to Government / Ministry** 

**Initial Sponsorship** 



DVD of Presentation and expert commentary / opinion

NZ-wide Roadshow canvassing fishers' support and opinion (mandate)



Present mandate to Government and all political parties

Formation of integrated body



# "Recreational" fishers' mandate and rights . . . an ideal solution!

The most effective way of securing a mandate and rights for the recreational (amateur) fishing sector is through legislation.

Legislation would need to include the following components:

- Purpose of the Amendment (recognition of the amateur sector)
- •Establish one integrated representative organisation (recreational fishing mandate)
- •Identify functions and responsibilities (a way to define recreational fishing rights)
- •The basic format of a structure and how it would operate
- •The means to identify all recreational fishers (allowing flow of information and views to and fro)
- •A means of accessing adequate, secure and ongoing funding



## A Win-Win Approach

#### **Amateur Fishers**

- One integrated organisation
- All fishers are identified members
- Governing "body" elected
- Negotiates amateur fishing rights
- Professional advocate and negotiate on behalf of sector
- Open communication fundamental to the organisation
- Fisher informed database
- Adequate, ongoing and secure funding from members' fees

## Government/Agencies/other groups

- Know who to talk and listen to
- A clear mandate from the "huge" number of amateur fishers
- Confidence that the "body" is representative
- Able to negotiate rights with representative body
- The team has expertise, time and resources to participate in all processes
- Assured that members' views will inform the representatives
- Amateur fishing data an upgraded component of research, management and monitoring
- Dealing with a reliable/credible organisation

Trust and confidence develops both ways - FISHERIES BENEFIT